from meeting expectations

to **beating** expectations

Perpetual

Optimizing Efficiencies
to **Exceed**
Expectations

Globalization has made every business to face competition and all businesses have to stay vigilant to stay in business and grow. This is not only true for big businesses, butfor small and medium businesses as well. In this arena of global competition, opportunities will present themselves for those moving in first and/or for those having access to the status and state of their operations near real time. Times now demand that in order to just stay in business, an extra effort is needed and staying ahead of competition is the only mode for survival, sustenance and growth.

You as the SME owner manager have been on this roller coaster of business cycle. You have created the nuts, bolts and systems of your enterprise. You have continuously met all the expectations of your partners, be it customers, suppliers or employees. You have outgrown your initial island systems and have plans and need to take them ahead. This you know will enable your enterprise to get that coveted leadership position.

"Perpetual©" is now available for your enterprise to make your dream come true by taking your operations to a next level of exceeding expectations of your partners to a perpetual© status. It empowers one and all in your organization to drive your business to a process oriented one with single point of data capture. It manages your data, generates information and helps in knowledge driven decisions.

Your business has all these islands of information that need multiple entries of same data. These islands are not interconnected today and "Perpetual©" pretty well understands your concern about you outgrowing your Information Infrastructure. "Perpetual©" therefore has been built using the state of art of tehnology that uses the ethods available and practiced in the Fortune 500 companies. This makes "Perpetual©" your partner in creating an enterprise that has seamless data flow and with near real time information.

Perpetual© outlasts its rivals in its ability to create value for the enterprise, with lowest payback period, fastest return on investment. It turns your enterprise into a nimble organization that delivers with lowest cost of inputs. Its extremely simple and intuitive user interface, for your complex back office problems, takes your enterprise to leadership position.

Perpetual© is a thin client based three-tier architecture, with an option to let the data and business logic layer to run on the same physical server. The thin client architecture reduces your operating costs of hardware. It empowers your employees to handle business requirements better. Also, web based client is easier to user to master than thick clients.

Perpetual© was borne out of a necessity that many enterprises have explicitly and implicitly expressed. The issue of disconnected information islands, the piece meal solutions that were offered for the business requirements and the last straw being the inability to scale to the enterprise growth were the drivers behind Perpetual©. Indian SME's facing the competition from abroad now have a solution – Perpetual© – an SME ERP for streamlining and optimizing their operations.

You, as the decision maker and owner of an Indian SME, are facing competition from global players. Perpetual© upgrades every operation of yours' to globally matured methods, thereby making your business to move from sustenance to growth mode and respected across.

Perpetual© gives you an edge over your other competitors by making your business utilize the state of art software technology with out hurting your purse. It is not a tall claim that Perpetual© will pay itself in one year and reaps you the benefit of improving your bottom line as well as aiding your top line growth. It makes your SME a near real time by all means. This will enable your SME to leverage your business data to arrive at decisions that are timely, thereby giving you the edge that you have always wanted to have on a continuous basis.

As an SME owner manager we are aware of your questions and concerns regarding the automation of your operations. We know well the fact that you have complete grasp of your business domain. It is our endeavor to augment your business acumen with technology.

Perpetual© is an affordable solution in spite of the business functionality offered,keeps your business data confidential through role based grants, gives you great freedom to customize at the same time will let you do so with out giving a power that can harm the data, has the features that you knew would provide you that edge in the decision making, gets implemented in very short time and gets you running on the system with in a fortnight to a month depending on your customization level, easier to maintain vis-à-vis the complexity of your business, has been thoroughly tested for quality before delivery, is very reliable as it does not have any proprietary standards but has been woven with the best technology, updates you with the reports, analytics, decision support system of relevance, is easily scalable to next levels of your business, has the security that makes your business data harder to crack, keeps that track so as to assign accountability, comes with our unparalleled support. Above all Perpetual© is user friendly in spite of the business complexity it handles, gives you statutory government reports on the fly. With all these features and capability Perpetual© is fully integrated and runs on multi – tier web technology.

Moving to Precision Management

Your SME is a unit with all the functions such as Production, Planning, Marketing, Back Office Accounts, Inventory, Purchasing, Sales and Statutory requirements management entwined together. It is therefore essential that the Software that manages the business functions also need to be entwined and weaved with all the intricacies.

This calls for a step from your business to move from individual functional software implementation, utilization and management to Integrated Solution. This will enable your having an absolute control over your enterprise functioning, all at the click of a mouse rather than searching all over in different package implementations. Once the Perpetual© integration is done you are on your way to precision Management of your enterprise and on to a perpetual© path.

This step to move to Perpetual© Integration will take the power of your resource management from a few known hands to your desktop, thereby making you more immune to ills of employee turnover, absenteeism etc.,

Perpetual© has been built on sound and state of art technology, thereby making your data availability not being limited to the inferior technical know how of your single function software Vendors. This will also enable you to reach out to big customers of yours with the technology similar to them, thereby enhancing your SME reach.

Perpetual© supports industries that are in the Manufacturing Industry or Dealers or C/F agents on minimal investment that pays itself with in a year of implementation. Perpetual© will establish the best practices present in your Industry majors in your operations and will move you ahead in the pack. Perpetual© will lessen the burden of back office chores and will enable to reallocate your precious resources to areas of greater importance such as Sales, Marketing and Customer Service.

Perpetual© seamlessly interconnects various functions of the business and turns the enterprise operations to a single point of data collection. The operating modules of the Perpetual© are

1. Financials and Fixed Assets
2. Inventory & Bill of Material(BOM)
3. Purchase and Account Payables
4. Sales and Account Receivables
5. HR and Payroll Management
6. Maintenance
7. Production, Planning and Control
8. MIS & Reports
9. Statutory Reports

The connectivity across all these modules results in raising employee and management cohesion and full resource allocation and utilization. Once this is woven in to the fabric of the enterprise near real time, virtual management will make the enterprise ready to take on challenges of global competition and succeed there after.

Perpetual© Decision support systems reduce the time for decision-making. This will enhance enterprise efficiency.

Perpetual© offers your SME many unique features that make the enterprise data management and precision decision making easier. In Item inventory module the following features are available for usage:

Perpetual© offers your SME many unique features that make the enterprise data management and precision decision making easier. In Item inventory module the following features are available for usage:

1. Multi location Inventory
2. Transfer Inventory across Inventory
3. UOM(Unit of Measure) Conversion
4. Properties for QA
5. Product Groups and Tress
6. Multi Product/Item Pricing
7. Multi Item/Inventory Pricing
8. Inventory Level allocation for Sales
9. Lead Time management
10. Item aging and Expiry
11. Item to Tax Structure relation
12. RFID level for any UOM
13. Life Cycle History
14. Components
15. Historical Usage data

All the above functionality is integrated with Financials and Accounts so that all the item level transactions gets posted to the respective books at the time of transaction.

In the Purchase Order management, the advanced Perpetual© Server comes with an option of approval flow for the purchasing. This enables your business to have greater control over expenses regarding purchases. The features that add value to your enterprise setup include:

1. Purchase Order/ Back Ordering
2. View Purchase history
3. Click-and-Go Purchase Order
4. Generate Request For Quotation
5. Merge RFQ to a Purchase Order
6. Match Vendor Invoice to Purchase Order
7. Multi Field Search Capability
8. Purchase Order Returns
9. Auto generation of Journal Entries
10. Supplier Issue Tracking

11. Vendor/Supplier rating
12. Back Order list report based on lead times
13. Professional look purchase order

These features and a lot more of typical ones that gives the power of choosing your Vendors.

Sales Order Management module gives the enterprise great power to meet the ever-growing demands of the Customer. Some of the features include:

1. Raise response to Quotations
2. Sales Order/Back Order
3. Multi location freight and shipping
4. Specific/Multiple Customer Pricing
5. Sales Prospects tracking and cold calls
6. Sales Invoice auto generation
7. Sales Commissions
8. Customer Tracking and Profiling
9. Dispatch/Delivery Gate pass
10. Excise Invoice Printing (Optional & Advanced)
11. Invoice Payments/receipts with auto integration to Sales Journal/Ledgers
12. Return Material Authorization
13. Sales Invoice Amount Approvals (Adv.)
14. Shipping and Freight Approvals (Adv.)
15. Auto Back Order based on Lead Times

All the above and more, integrated in near real time to your accounting and finance so that you are in control every minute of your operations. HR & Payroll module enables the enterprise in managing another resource "Employee". The features made available include,

1. Employee and Manager relation list
2. Employee approval limits (Adv.)
3. Employee Loans
4. Employee Vacations
5. Employee expenses
6. Employee Payroll
7. Company Time Sheet – Work time
8. Employee PF

9. Employee ESI
10. Employee benefits, payroll categorization
11. Employee Income Tax
12. Employee IT records

Any and every transaction involving the above is integrated in to the Accounts and Financials module and lets the enterprise have near real time visibility on employee structure. You can therefore keep tab on the payroll expenses in real time.

Measure IT to Manage IT...

Financials and Accounts Management helps you to manage you monetary resources near real time basis. The functionality provided includes:

1. Keeps track of budgets allocated.
2. Unlimited Accounting Tree Structure
3. Code and Code Free Account Tree
4. Ability to create your own complex ledger
5. Ability to verify the vouchers on line
6. Ability to generate G/L at any time
7. Virtual Closing of books
8. Bank Reconciliation
9. Account Payables and Receivables
10. Trail Balance Extraction and View
11. Balance Sheet
12. Profit and Loss Statement
13. Important Financial Ratios
14. Tax Engine to create and modify taxes
15. Integration of Tax with Accounts

Apart from the few features listed above, the ability to measure and view the financial health of the enterprise at any time empowers the CFO and CEO to manage effectively.

Machinery Maintenance module enhances the ability of the enterprise to keep a tab on all the maintenance methods of the Company. Once a machine is designated as maintainable the power of the following takes over the maintenance equirements.

1. Preparation of Maintenance Items
2. Listing of maintenance items

3. Attach list of maintenance items to m/c
4. Schedule the maintenance
5. Vehicle Maintenance Scheduling
6. Vehicle usage Log
7. Work Orders for maintenance

The maintenance is again integrated with Inventory, Financials and Accounts to increase the financial control.

Production, Planning and Control module gives the much-needed fillip in the enterprise IT management. Some of the important features are:

1. Create Job Orders on the fly
2. Sales order to Job Order
3. Complex Job Orders
4. Back Orders in Job Orders
5. MRP I and MRP II
6. Quality of Input Materials
7. End Product Quality Assurance
8. Approval Flow for Job Order Execution (Adv.)
9. Pick/Marking of Items required for Production
10. Item Pick/Marking Approvals (Adv.)
11. Job Order to Inventory updating.
12. Routing Sequence/Mfg Process/Scheduling

All these interconnected to Inventory and subsequently with Financials and Accounts module thereby integrating the operations to near real time basis.

MIS & Reports are primarily driven by the requirements of the business. This helps the user as well as the management including the CFO/CEO to take a look at a business snapshot at any instance of time. The Reports range from user level ones such as customer listing to CFO/CEO level required Call-to-Cash report etc., A few reports are listed:

1. Day Sales Report
2. Item wise Sales
3. Pending Bills Status – Sales Order
4. Pending Payments Status – Purchases
5. Employee Wise Sales

6. Invoice Wise Report
7. Item Aging Report
8. Re Order Level Report
9. Sales Returns Report
10. Supplier Lead Time Report

These are just a few complex reports that are available on Perpetual©. An ad hoc reporting tool is available (You do not need another software for this. It is one such tool by its own self)

Statutory Reports gives you access to all the reports that need to be submitted to the governmental agencies. They include Excise Duty details, Employee PF and ESI, Income Tax reports etc., Perpetual© gives you the these reports at a click of the mouse:

1. Annexure 10 for Excise Duty
2. Annexure 8 (PLA) for Excise Duty
3. PLA Abstract for Excise Duty
4. ER part1 and part3
5. TR –6 Challan
6. RG 1 – Daily Stock Register for Excise
7. RG 23 A – Part1 for inputs
8. RG 23 C –1 Part1 for capital Goods
9. Employee PF Statement
10. Form 16 for Income Tax collected
11. Employee PF documents 3,5,12
12. ESI Forms 1, 1A , 1B

All these are auto generated and are generated at the specified period of the statutory body. This will reduce your purchase cost of these registers as well as burden of maintaining many extra registers. How good can it be more than this?.

Perpetual© gives your Executive more power based on this framework. It lets your every employee to draw business informational graphs/charts such as Pie Chart, 3-D Pie Chart and Bar Charts(2-D and 3-D)that can be created by just clicks. How easier can it get for creating such graphs with out costly third party software's?

Technology at your Service

Perpetual© is built using the latest of the technologies combined with our core belief of "Enhancing Enterprise Efficiencies" of our Customers' Enterprise. This Technology will help your Enterprise to manage costs and grow the top line at the same time.

Perpetual© is operating system independent, database independent. The technologies used for your business convenience are:

1. Java, J2EE, EJB, C, C++
2. JSP,Java Script, CSS, HTML
3. XML, XSL, XSLT
4. Any RDBMS software such as, MS SQL server, MySQL, Oracle etc..
5. Any Operating System such as Microsoft Windows, Linux, Unix Variants

Perpetual© enhances the ability of your enterprise to move online, with only minor extra efforts. Your enterprise can thereby make its operations available to authorized employees, partners anywhere, any time and every browser connected to Internet.

This power of accessing your business will put you in complete control of the operations and will help you manage your enterprise by measuring the operational efficiencies.

What makes Perpetual© your best partner:

Perpetual© makes your complex back office operations more visible to you from the CEO/CFO perspective and simultaneously makes all your partners Employees, Customers, Suppliers to deliver more with less. Perpetual© lubricates the enterprise data flow modifications all along the path and therefore reduces your data breakups. Perpetual© moves the four core quadrants of your enterprise pie namely Money, Machines, Men and Material to synchronize their operational relations.

Perpetual© keeps your enterprise nimble and makes it more proactive than reactive to changes in the market place. Perpetual© is the only product in the market, that is available off the shelf with such an encompassing business resource and process integration.

Perpetual© drives your enterprise to an information driven one and enables you converting and utilizing the information to improve the top of the line growth.

It helps you manage the money-spinners of your enterprise and identifies the bottlenecks for other resources.

Perpetual© Training and Support:

Perpetual© license will be delivered along with the User, Technical, Functional manuals. The initial training to the users will be imparted free of cost for all the enterprises that have valid Perpetual© license.

Advanced training is available on request. The training is made available either on your premises or at our location subject to necessity and requirements.

24/7 telephone service support is available for the valid licensees having the support made applicable. Perpetual© will meet most of your business needs with minimal training as the User Interface is very simple and intuitive.

Making the Right Choice:

Perpetual© will help you in reaching many a next step of your industry ladder. It will cost less than a few employee resources and will perform with a few clicks. Perpetual© is available currently for a compelling price structure that suits your enterprise needs and budgets.

For making that right choice call us now. Our Business Process Reengineering and Information Technology Solutions experts will reach you to show you the interoperability of the business complexity of your enterprise at your place. We will also evaluate your business requirements to fit/customize Perpetual©.

You can reach us at 98457 82923 and schedule an enterprise wide presentation.

Hardware and OS Recommended:

Server (Database, Application layer): Intel P4/ Xeon Single/Dual Processor, Server Motherboard, minimum RAID1 - a min. free HDD space of 24GB, min 1024 MB RAM, CD-RW, Microsoft WinNT/Win2K/XP Server Software, Radhat Linux, suSE Linux (or any Linux variant supporting RAID and x86/Xeon processors). Support for Solaris from SUN with SUN hardware is also available.

Client (Presentation Layer):
Intel Celeron/x86 or AMD Athlon processor CPU with min 256 MB RAM, with Netscape 5+, IE 5.0+, Opera browsers with cookies enabled.

Perpetual

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